

### **Disclosures**

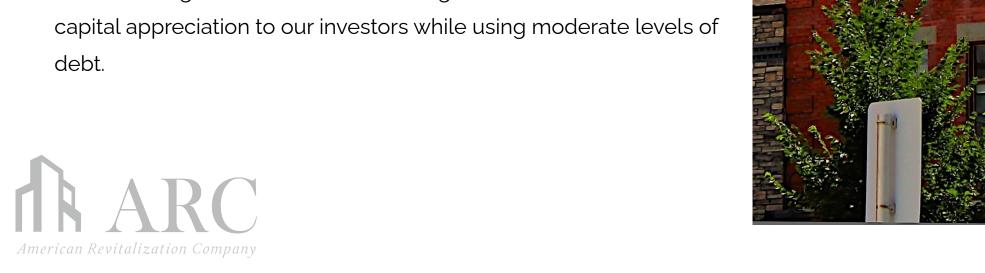
INVESTMENT FOR ACCREDITED INVESTORS ONLY. AN INVESTMENT IN THIS OFFERING IS SPECULATIVE AND INVOLVES SIGNIFICANT RISKS. THIS PRESENTATION IS INTENDED ONLY FOR ACCREDITED INVESTORS, AS DEFINED IN RULE 501(a) OF REGULATION D UNDER THE SECURITIES ACT OF 1933, AS AMENDED AND INCLUDING ALL APPLICABLE REGULATIONS, THAT ARE INTERESTED IN POTENTIALLY INVESTING WITH ARC DIRECTLY. AND IS NOT INTENDED FOR ANY PROSPECTIVE INVESTOR THAT IS REPRESENTED BY AN INVESTMENT ADVISOR, REGISTERED REPRESENTATIVE, OR OTHER SIMILARLY LICENSED PERSON THAT IS OR MAY BE ASSISTING YOU IN ANY POTENTIAL INVESTMENT WITH ARC. THIS PRESENTATION CONTENT IS NEITHER AN OFFER TO SELL NOR A SOLICITATION OF AN OFFER TO BUY SECURITIES. THE OFFERING AND SALE OF INTERESTS IN ANY ARC FUND ("ARC") IS BEING MADE ONLY BY DELIVERY OF ARC'S PRIVATE PLACEMENT MEMORANDUM ("PPM"), CERTAIN ORGANIZATIONAL DOCUMENTS, SUBSCRIPTION AGREEMENT, AND CERTAIN OTHER INFORMATION TO BE MADE AVAILABLE TO INVESTORS (COLLECTIVELY "OPERATING DOCUMENTS") BY ARC'S SPONSOR. PAST PERFORMANCE IS NO GUARANTEE OF FUTURE RESULTS. ALL SECURITIES INVOLVE RISK AND MAY RESULT IN PARTIAL OR TOTAL LOSS. WHILE THE DATA WE USE FROM THIRD PARTIES IS BELIEVED TO BE RELIABLE, WE CANNOT ENSURE THE ACCURACY OR COMPLETENESS OF DATA PROVIDED BY OTHER THIRD PARTIES. NEITHER ARC NOR ANY OF ITS AFFILIATES PROVIDE TAX ADVICE AND DO NOT REPRESENT IN ANY MANNER THAT THE INFORMATION DISCUSSED HEREIN WILL RESULT IN ANY PARTICULAR TAX OUTCOME OR CONSEQUENCE, PROSPECTIVE INVESTORS SHOULD CONFER WITH THEIR PERSONAL TAX, LEGAL, AND FINANCIAL PROFESSIONALS REGARDING THE POTENTIAL TAX CONSEQUENCES BASED ON THEIR PARTICULAR CIRCUMSTANCES. THE ABOVE MATERIAL CANNOT BE ALTERED, REVISED, AND/OR MODIFIED WITHOUT THE EXPRESS WRITTEN CONSENT OF ARC.

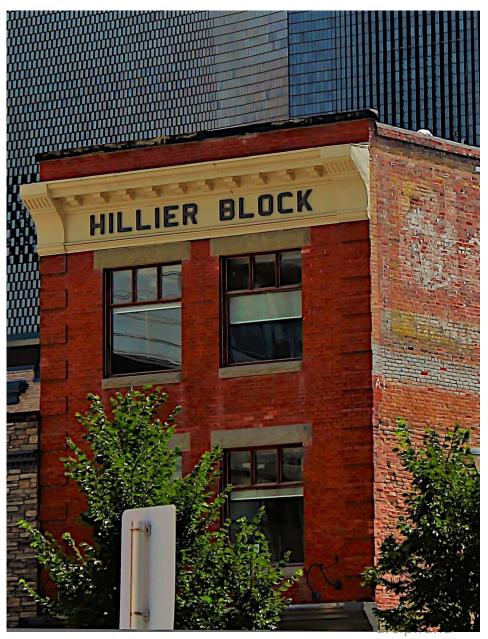


# The Big Picture

ARC, LLC is a real estate and business development company. ARC, LLC focuses on preserving historic real estate and utilizing tax incentives to de-risk our equity investments substantially.

ARC, LLC targets investments that will generate current income and





### **Our Mission**

ARC is committed to preserving historically significant real estate and businesses in local communities throughout the United States. Our investment strategy leverages federal, state, and local tax incentives to de-risk and enhance returns on our equity investments. By utilizing these incentives and our expertise in investment management, we aim to create value not only for our investors but also for the communities in which we invest.



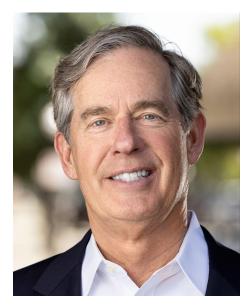
#### **Meet the Team**



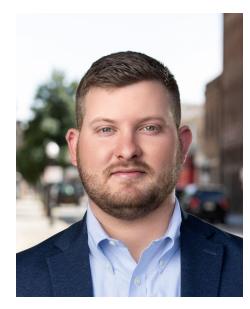
**Steve Austin**Partner



**Taylor Henderson**Partner



**Jeff Smith** Partner



**Dylan Still**Partner



#### **Meet the Team**



Kris Mapes
Chief Administrative Officer



**Zach Murphy**President of Capital Markets



**DJ Lynch**Director of Property Acquisition



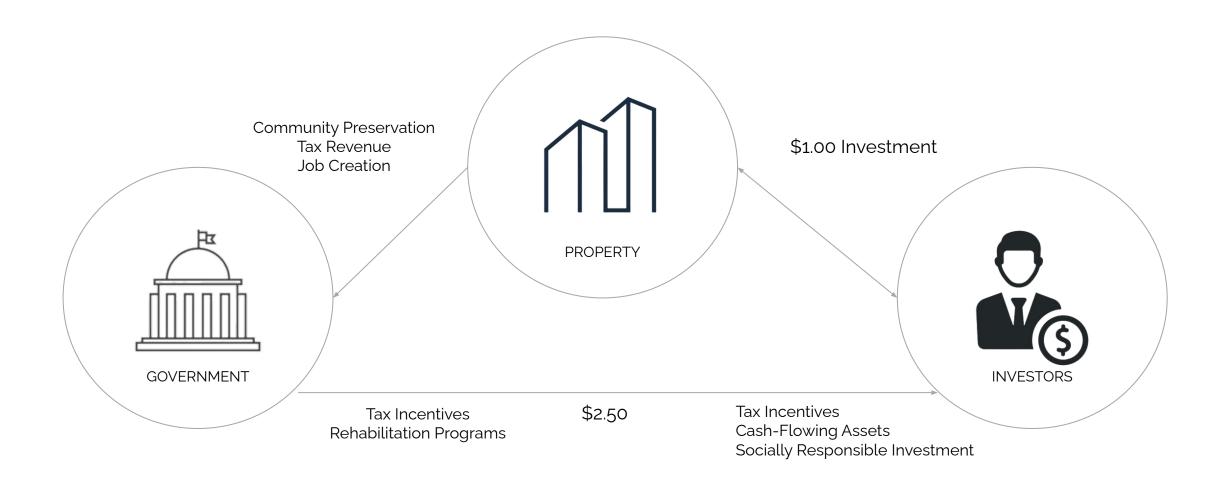
**Brad Dobbins**Chief Operating Officer



# What is an Historic Preservation Easement (HPE)?

- The term "preservation easement" is commonly used to describe a type of conservation easement – that is, a private, legal arrangement between a property owner and a qualified nonprofit organization or governmental agency for the purpose of protecting a historic property's conservation and preservation values.
- Historic Preservation Easement (HPE) protects historic structures by restricting changes to the exterior in perpetuity
- Donating an HPE creates a charitable deduction, defined in IRC §170(h)
- Easement value is determined by reducing the Hypothetical (Highest and Best Use) Value by the Construction and Building Costs









## **Fund Facts**

- 2.5x Maximum Deduction multiple
- ❖ 50% Offset of AGI
- \$100,000 Minimum Investment
- Accredited Investors Only
- 7% Cumulative Preferred Return
- ♦ 80% of Distributable Income until Return of Capital
- Liquidation Starting in Year 6

arclp.fund

### **Properties**



Photo provided by CoStar

Historic Hargett Building 111 W Hargett, Raleigh, NC Built

1951

Sq Ft

32,023

Allowable Sq Ft

209,060+

Purchase Price

\$7.23MM



## **Properties**



Buckeye Building 2335 Morris Ave, Birmingham, AL Built

1910

Current Sq Ft

8,200

Allowable Sq Ft

150,000+

Purchase Price

\$1.25MM



# **Properties**



Mr. Burch Building 2420 1st Ave N, Birmingham, AL Built

1925

Current Sq Ft

14,268

Allowable Sq Ft

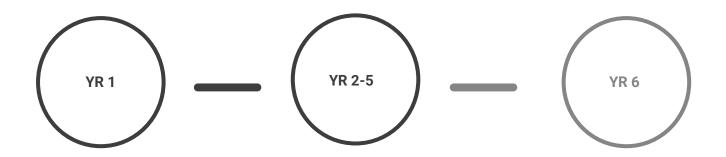
230,000+

Purchase Price

\$1.5MM



## **Fund Timeline**



#### **Tax Benefit**

- Fund Closes
- Purchase Buildings
- Tax Benefit to Investors

#### **Cash Flow**

7% APY Hurdle Rate with 80% over

#### Liquidation

- All real estate will be sold at Fair Market Value
- All businesses will be liquidated through ESOP transaction with employees



### **Investment Profile**

### Historic Real Estate Requirements:

- Meaningful Social and Economic Impact on Urban Areas
- Preserve and Rehabilitate Important Historic Real Estate
- Preservation-Related Tax Incentive Benefits
- Offer Attractive Cash Flow and Residual Value



## **Investment Profile**

### **Business Acquisition Characteristics:**

- Primary Industry Industrial Manufacturing
  - \$1-5m of EBITDA
  - 20+ years in business
  - Assets equivalent to 1-3x purchase price
  - Key employer in local market
  - Eligible for Research & Development tax credits and/or Employee Retention Credits



## **Pro Forma**

Hypothetical Investor Cash Flow	Year 0	Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Total
Investment Amount	(\$200,000)	-	-	-	-	-	-	(\$200,000)
Federal Tax Incentive Benefits	\$185,000	-	-	-		- 1	-0	185,000
State Tax Incentive Benefits	25,000	-	-	-	-	-	-	25,000
Cash Distributions	-1	14,000	14,000	14,000	14,000	14,000	-	70,000
Fair Market Value of Investment	-	<u>-</u>	=	-	<u>~</u> .		260,000	260,000
Net Investor Return	\$10,000	\$14,000	\$14,000	\$14,000	\$14,000	\$14,000	\$260,000	\$340,000
2023 Total Investment	\$200,000							
2023 Total Tax Incentive Benefits	\$210,000							
First Year Cash on Cash Return	105%							
Annual Distribution	7%							
Total Return	270%							

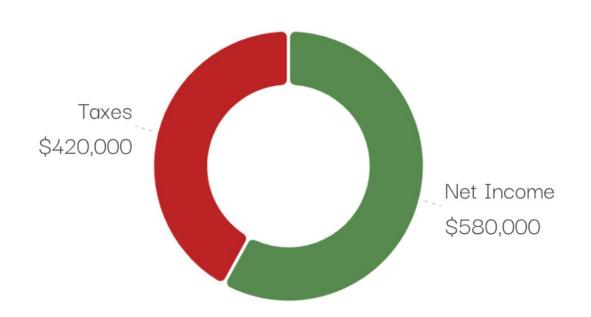
<sup>\*</sup>assuming an Adjusted Gross Income of \$1,000,000



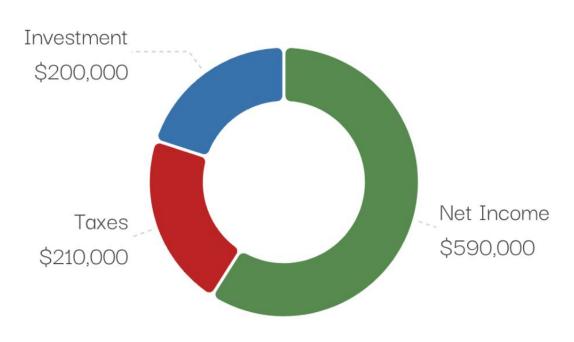
<sup>\*</sup>based on marginal tax bracket of 42% combined Federal & State

### **Net Income: Pre/Post Investment**





#### **After Investment**



<sup>\*</sup>based on marginal tax bracket of 42% combined Federal & State



<sup>\*</sup>assuming an Adjusted Gross Income of \$1,000,000



American Revitalization Company